

# Unifiber Reference Offer Commercial B2C

## Annex 2

# Commercial Conditions and Charges

Version 1st of January 2025





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## 1. Introduction

- 1.1 Company offers its Services to Operator on the basis of the following pricing models (the "Pricing Models"):
  - i. an indefeasible right of use ("IRU") pricing model (the "IRU Pricing Model");
  - ii. and a rental pricing model (the "Rental Pricing Model").
- 1.2 The underlying difference in actual deployment and operation costs as incurred by Company within each Deployment Area are averaged out over the entire Footprint and result in the Pricing Models and Charges quoted herein. The Pricing Models and Charges (and any subsequent modification thereof) shall apply to Operator for the entire Footprint.
- 1.3 The Pricing Model applicable to Operator shall be determined in the pricing model form, attached as template in Appendix 1 to this Annex 2 (the "Pricing Model Form"), which will indicate whether the IRU Pricing Model or the Rental Pricing Model will apply to Operator. The initial Pricing Model Form shall be executed by Company and Operator at the latest upon signature of the Agreement and shall apply to the entire Uptake Commitment of Operator (if applicable).
- 1.4 Provided that if the IRU Pricing Model would apply to Operator's Uptake Commitment, Operator may order Access in excess of its Uptake Commitment under the Rental Pricing Model as further set out in article 2.8.
- 1.5 The commercial conditions set forth in this Annex 2 only apply to Fiber-to-the Home/Premises/Building network Services under the present Agreement (including Annex 4). The commercial conditions for services other than Fiber-to-the-Premises/Homes/Building network Services (e.g. dedicated SLA, connectivity for mobile sites/antennas, ...) will be set out in a specific business pricing plan and a separate customer agreement to be entered into by Company and Operator.
- 1.6 Parties agree that (i) the IRU Pricing Model will be applied to the Access and related Services under Operator's Uptake Commitment and (ii) the Rental Pricing Model will be applied to the Access and related Services in excess of Operator's Uptake Commitment.
- 1.7 The IRU pricing conditions are based on and take into account (i) the uptake volume committed by Operator and (ii) the commitment by Operator to early make effective utilization of the deployed FTTx Network within a timeframe of maximum sixty (60) respectively seventy-eight (78) months from Delivery of the respective Deployment Areas.



## 2. The IRU Pricing Model

- 2.1 The IRU Pricing Model is only eligible and open to Operator if it commits to an Uptake Commitment on the entire Footprint with an Uptake Rate of at least the higher of (i) 80% of the Operator market share in the fixed broadband market at Closing of the Agreement in the Footprint and (ii) 15% in accordance with article 10 of the Agreement, it being understood that Operator's Uptake Commitment shall be as set out in article 10 of the Agreement.
- 2.2 Under the IRU Pricing Model Operator shall obtain an indefeasible right to use a fraction of the total capacity of the FTTx Network to simultaneously activate and service a number of (any) Homes Passed (i.e. to achieve a number of (any) Homes Activated anywhere in the deployed Footprint) up to the level of the corresponding Uptake Rate subscribed by Operator for a fixed term of 20 years from start date set forth in the IRU Pricing Model Form (the "IRU Term") for the purpose of the provision by Operator of Fiber-to-the Home/Premises/Building network Services to Customers, irrespective of:
  - (a) The actual number of Homes Activated by Operator on the FTTX Network;
  - (b) The actual use of the capacity used by Operator;
  - (c) The service term of the service contract between Operator and Subscriber; and
  - (d) The level where Operator will interconnect with the FTTX Network (either at Central POP or Area POP).

Illustrative example 1: if there are 500,000 Homes Passed in the Footprint and if Operator has purchased 40% under the IRU Pricing Model (i.e. a number equal to its Uptake Commitment), then Operator shall obtain capacity to simultaneously activate and service any 200,000 Homes Activated (regardless of which specific Homes Passed will be activated), it being understood that in such case Operator will pay the IRU Charges for 200,000 Homes Activated.

Illustrative example 2: if there are 600,000 Homes Passed in the Footprint (due to additional JV Greenfield Areas Delivered) and if Operator has purchased 40% under the IRU Pricing Model (i.e. a number equal to its Uptake Commitment), then Operator shall obtain capacity to simultaneously activate and service any 240,000 Homes Activated (regardless of which specific Homes Passed will be activated), it being understood that in such case Operator will pay the IRU Charges for 240,000 Homes Activated.

- 2.3 The IRU Pricing Model covers connection between the FTU and Company's ODF in the Central POP, and is comprised of the following segments:
  - (a) Feeder Network / POP ring
  - (b) Distribution Network; and
  - (c) Access Network up to the FTU

in accordance with the provisions of point 1.1 of Annex 3.



- 2.4 The Charges applicable to the IRU Pricing Model (the "IRU Charges") are determined based on the following specifications and assumptions:
  - (a) Splitter ratio 1:32, i.e. Operator will be entitled to connect 32 Subscribers to one single glass fiber connection.
    - In the event that Operator would order to connect Customers beyond the limits of the 1:32 splitter ratio, Operator shall order with Company additional splitters and POP ring capacity.
  - (b) The IRU Charges are intended to span from the Company ODF (located in the Central PoP) to the FTU inside the Home Activated, assuming.
    - i. a distance of maximum 8m of trenching for the Drop Cable (irrespective of the deployment mode underground, aerial or façade) unless introduction duct or equivalent is available and usable; and
    - ii. the planning of the homes connect process is managed by Company (through its contractor) to enhance efficiency and optimize costs as set out in Annex 4.
      - Each Service Order for Access that does not meet the specifications and assumptions set forth above (for instance an Access order with a Drop Cable beyond 8m if introduction duct or equivalent is not available or usable) will be considered non-standard and Company shall charge Operator incremental costs above 8m incurred by Operator for such additional works.
- 2.5 The IRU Pricing Model encompasses "Ab Initio" and "A Posteriori" Non-Recurring IRU Charges which will apply as follows:
  - a. The "Ab Initio" IRU Charges shall apply to Operator committing Access and Services for its entire Uptake Commitment (and only up to its Uptake Commitment) at the latest on or before 6 months after publication of the Reference Offer by Company (upon endorsement by the BIPT).
  - b. The "A Posteriori" IRU Charges shall apply to Operator ordering (i) initial or incremental Access and Services later than 6 months after publication of the Reference Offer (upon endorsement by the BIPT) by Company/or (ii) incremental Access and Services in excess of its Uptake Commitment.
- 2.6 The IRU Charges shall comprise the following components, as will be further detailed in article 3 below:
  - (a) "Non-Recurring IRU Charges": one-off Charges in respect of the IRU. Such Non-Recurring IRU Charges cover the costs to build the FTTx Network and include the costs for civil works to connect the Access Point, and to install the Drop Cable (under the assumptions set out in article 2.4) and the FTU. The Non-Recurring IRU Charges shall not be reimbursable, i.e. Company shall not be obliged to reimburse the Non-Recurring IRU Charges during the Contract Term, irrespective whether or not the corresponding Access Points are being used by Operator; and



- (b) "Recurring IRU Charges".
- 2.7 Operator acknowledges and agrees that the indefeasible right to use a fraction of the total capacity of the FTTx Network to simultaneously service a number of Access Points granted to Operator only allows Operator to use the Passive Network Layer concerned and that, in accordance with the principles governing public ownership, neither the Agreement and its Annexes nor the Service Orders entered into under the Agreement shall imply any transfer of ownership of the Passive Network Layer to the benefit of Operator or give it any title whatsoever or exclusive right to all or part of the Passive Network Layer for any reason whatsoever.
- 2.8 In the event Operator reaches the maximum number of Homes Activated simultaneously serviced as agreed upon in the Uptake Commitment, Operator shall order additional capacity under the Rental Pricing Model.

## 3. IRU Charges: Rates and Invoicing

- 3.1 The amount of the Non-Recurring IRU Charges shall be calculated as follows:
  - (a) For Fiber-to-the Premises/Homes/Building network Services, Operator shall pay the following Non-Recurring IRU Charges in respect of the Uptake Commitment subscribed to by Operator and structured as up-front Charge, on the basis of the number of Access Points that can simultaneously be serviced on the FTTX Network at any point in time:

Fiber-to-the Premises/Homes/Building network Services		
Туре	Non-Recurring IRU Charges per Access Point	
Non-Recurring « Ab-Initio » IRU Charges	1.600 EUR <sup>1</sup>	
Non-Recurring « A-Posteriori » IRU Charges	1.728 EUR <sup>2</sup> (1.600 EUR + 8%)	

(b) Company shall calculate the aggregate Non-Recurring IRU Charges on a monthly basis on the basis of the number of Homes Activated for which a Service Order for Access has been submitted by Operator and with respect to which Parties have chosen to apply the IRU Pricing Model of the last calendar day of the month preceding the relevant month (the "Measurement Date").

<sup>&</sup>lt;sup>1</sup> Prices valid till December 31<sup>st</sup>, 2021, indexation will be applied as of January 1<sup>st</sup>, 2022.

<sup>&</sup>lt;sup>2</sup> Prices valid till December 31<sup>st</sup>, 2021, indexation will be applied as of January 1<sup>st</sup>, 2022.



- 3.2 The amount of the Recurring IRU Charges shall be calculated as follows:
  - (a) The Recurring IRU Charge per Home Activated shall be 7 EUR/month<sup>3</sup>.
  - (b) Company shall calculate the aggregate Recurring IRU Charges payable by Operator on a monthly basis for each separate Cohort. The aggregate Recurring IRU Charges for a relevant month will be calculated on the basis of the number of Homes Activated for which a Service Order for Access has been submitted by Operator and with respect to which Parties have chosen to apply the IRU Pricing Model of such Cohort at the Measurement Date.
- 3.3 In case of an amendment of the Uptake Commitment due to a Market Disruption in the Fixed Broadband Market in accordance with article 10.3 through 10.5 of the Agreement the impact on the IRU Charges will be as follows:

## 3.3.1 Non-Recurring IRU Charges

The existence of a Market Disruption in the Fixed Broadband Market does not have any impact on the calculation of the Non-Recurring IRU Charges, i.e. the amounts to be invoiced in accordance with articles 3.1 and 3.4.1 shall remain unchanged and Company shall not be obliged to reduce or reimburse any portion of the Non-Recurring IRU Charges.

#### 3.3.2 Recurring IRU Charges

The existence of a Market Disruption in the Fixed Broadband Market as and for the term as established in accordance with article 10 of the Agreement shall have an impact on the calculation of the Recurring IRU Charges, i.e. the amounts to be invoiced in accordance with article 10.3 through 10.5 of the Agreement and articles 3.2 and 3.4.2 of this Annex 2.

- 3.4 Company shall invoice the IRU Charges as follows:
  - 3.4.1 Non-Recurring IRU Charges
    - (a) Company shall invoice the Non-Recurring IRU Charges per Deployment Area in four instalments in accordance with the following uptake curve payment scheme:

<sup>&</sup>lt;sup>3</sup> Price valid till December 31<sup>st</sup>, 2021, indexation will be applied as of January 1<sup>st</sup>, 2022.



Due Date	Payment scheme of Non-Recurring IRU Charges due in the relevant Deployment Area as a percentage of Uptake Commitment Percentage Non-Recurring IRU Charges within the relevant Deployment Area
Upon the earlier of (i) the submission of the first Service Order for Access within a Deployment Area or (ii) the Delivery Date of the Deployment Area (the "Payment Date")	
Upon the first anniversary of the Payment Date	25%
Upon the second anniversary of the Payment Date	25%
Upon the third anniversary of the Payment Date	20%

- (b) At the expiry of each IRU Term, Company shall, unless Operator notifies Company in writing that he does not want to renew the IRU Pricing Model at the latest twelve (12) months prior to its expiry date, charge to Operator an IRU renewal fee (the "IRU Renewal Fee") for an extension for 20 years of its indefeasible right to use a fraction of the total capacity of the FTTx Network to simultaneously service a number of Homes Activated. This IRU Renewal Fee is set to be 15% of the initial Non-Recurring IRU Charges invoiced for the entire Footprint for the initial IRU Term.
- (c) For the avoidance of any doubt, the provisions of articles 3.1 and 3.4.1 shall apply *mutatis mutandis* to the JV Greenfield Areas whereby each JV Greenfield Area will be considered a Deployment Area.

#### 3.4.2 Recurring IRU Charges

- (a) Company shall invoice the Recurring IRU Charges for each Cohort in the beginning of each month with respect to the ongoing month on the basis of the following principles:
  - i. Prior to the expiry of sixty (60) months from the Cohort Uptake Start Date of a Cohort Company shall invoice Recurring IRU Charges equal to the Recurring IRU Charges per Home Activated multiplied with the number of Homes Activated as determined on the preceding Measurement Date in accordance with article 3.2(b);
  - ii. As of the expiry of sixty (60) months from the Cohort Uptake Start Date of a Cohort and until the expiry of seventy-eight (78) months from the Cohort Uptake Start Date, Company shall invoice Recurring IRU Charges equal to the higher of:



 a) the number of Homes Activated within such Cohort multiplied with the Recurring IRU Charges per Home Activated;

or

- b) [90% of the relevant percentage of the Uptake Commitment] of the number of Homes Passed as designed for such Cohort multiplied with the Recurring IRU Charges per Home Activated.
- iii. As of the expiry of seventy-eight (78) months from the Cohort Uptake Start Date of a Cohort, Company shall invoice Recurring IRU Charges equal to the higher of:
  - a) the number of Homes Activated within such Cohort multiplied with the Recurring IRU Charges per Home Activated;

or

- b) [100% of the relevant percentage of the Uptake Commitment] of the number of Homes Passed as designed for such Cohort multiplied with the Recurring IRU Charges per Home Activated.
- (b) For the avoidance of any doubt, the provisions of articles 3.2 and 3.4.2 shall apply mutatis mutandis to the JV Greenfield Areas whereby each group of all JV Greenfield Areas for which the Delivery occurred in the same Working Year in accordance with article 10.1 (c) of the Agreement will be considered in the same Cohort in the brownfield during the deployment period.
- 3.4.3 Illustrative calculation examples

## Situation 1:

- Operator has an Uptake Commitment of 40% and the IRU Pricing Model applies to such Uptake Commitment;
- there are only 2 cohorts (Cohort 1 and Cohort 2) with 100,000 Homes Passed as designed for each single cohort. No other cohorts are (or will be) built by Company;
- after 78 months after Delivery Operator has an effective Uptake Rate of 30% in Cohort 1 and 50% in Cohort 2;

## Question 1: How will the Non-Recurring IRU Charges be calculated?

The Non-Recurring IRU Charges have been paid on a per Deployment Area basis and were equal to 40% multiplied with the number of Homes Passed as designed for such



Deployment Area multiplied with the Non-Recurring IRU Charge per Home Passed. This means that Operator has the right to use 40% of the number Homes Passed as designed for all Deployment Areas in both Cohorts. (i.e. 40% multiplied with 200,000 = 80,000 Homes Activated (= 40,000 in Cohort 1 and 40,000 in Cohort 2), it being understood that Operator can in practice only activate an actual Home Passed.

In casu Operator effectively uses 80,000 Homes Activated in both Cohorts (taken jointly) (= 30,000 in Cohort 1 and 50,000 in Cohort 2).

The relevant invoices were sent in accordance with article 3.1 and 3.4.1 of this Annex 2.

Question 2: Will Operator have to order additional Access under the Rental Pricing Model to simultaneously service 30,000 Homes Passed in Cohort 1 and 50,000 Homes Passed in Cohort 2?

No, as the total capacity used is not in excess of (but is equal to) the IRU capacity ordered and paid for with respect to the entire Footprint under the Non-Recurring IRU Charges (i.e. 80,000 Homes Passed or 40% of the entire Footprint).

Question 3: How will the Recurring IRU Charges be calculated?

In Cohort 1: Operator will pay Recurring IRU Charges equal to the higher of (i) 40,000 Homes Activated (= 40% of the number of Homes Passed as designed for the Cohort) multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a) or (ii) 30,000 Homes Activated (= the effective number of Homes Activated in Cohort 1 (which is in this case equal to 30% of the number of Homes Passed as designed for Cohort 1)) multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a). Option (i) is the highest.

For Cohort 1 the Recurring IRU Charges will be equal to 40,000 Homes Activated multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a).

In Cohort 2: Operator will pay Recurring IRU Charges equal to the higher of (i) 40,000 Homes Activated (= 40% of the number of Homes Passed designed for Cohort 2 multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a) or (ii) 50,000 Homes Activated (= the effective number of Homes Activated in Cohort 2 (which is in this case equal to 50% of the number of Homes Passed designed for Cohort 2)) multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a). Option (ii) is the highest.

For Cohort 2 the Recurring IRU Charges will be equal to 50,000 Homes Activated in Cohort 2 multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a).

The relevant invoices will be sent in accordance with article 3.2 and 3.4.2 of this Annex 2. Situation 2:

- Operator has an Uptake Commitment of 40% and the IRU Pricing Model applies to such Uptake Commitment;
- there are only 2 cohorts (Cohort 1 and Cohort 2) with 100,000 Homes Passed as designed for each single cohort. No other cohorts are (or will be) built by Company;
- after 78 months after Delivery Operator has an effective Uptake Rate of 30% in Cohort 1 and 60% in Cohort 2;

Question 1: How will the Non-Recurring IRU Charges be calculated?

The Non-Recurring IRU Charges have been paid on a per Deployment Area basis and were equal to 40% multiplied with the number of Homes Passed as designed for such



Deployment Area multiplied with the Non-Recurring IRU Charge per Home Passed. This means that Operator has the right to use 40% of the number of Homes Passed as designed for all Deployment Areas in both Cohorts. (i.e. 40% multiplied with 200,000 = 80,000 Homes Activated (= 40,000 in Cohort 1 and 40,000 in Cohort 2), it being understood that Operator can in practice only activate an actual Home Passed.

In casu Operator effectively uses 90,000 Homes Activated in both Cohorts (taken jointly) (= 30% of 100,000 in Cohort 1 and 60% of 100,000 in Cohort 2). This means that the total use is 10,000 Homes Activated in excess of Uptake Commitment.

The relevant invoices for 80,000 Homes Activated were sent in accordance with article 3.1 and 3.4.1 of this Annex 2.

Question 2: Will Operator have to order additional Access under the Rental Pricing Model to simultaneously service 30,000 Homes Activated in Cohort 1 and 60,000 Homes Activated in Cohort 2?

Yes, Operator will have to order (and pay) additional Rental orders in excess of the total IRU capacity ordered and paid for with respect to the entire Footprint under the Non-Recurring IRU Charges (i.e. 80,000 Homes Activated or 40% of the entire Footprint). Operator will have to order (and pay) additional Rental orders amounting to 10,000 Homes Activated multiplied with the Rental Charges per Home Activated in accordance with article 4.1 (i.e. EUR 21.5 per Home Activated or 215,000 in total).

For the avoidance of doubt, if there would have been other cohorts as a consequence of which the total capacity use over the entire Footprint would be lower than 40% (which is not the case in this example), no additional capacity would have to be purchased.

#### Question 3: How will the Recurring IRU Charges be calculated?

In Cohort 1: Operator will pay Recurring IRU Charges equal to the higher of (i) 40,000 Homes Activated (= 40% of the number Homes Passed as designed for Cohort 1) multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a) or (ii) 30,000 Homes Activated (= the effective number of Homes Activated in Cohort 2 (which is in this case equal to 30% of the number of Homes Passed as designed for Cohort 1)) multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a). Option (i) is the highest.

For Cohort 1 the Recurring IRU Charges will be equal to 40,000 Homes Activated multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a).

In Cohort 2: Operator will pay Recurring IRU Charges equal to the higher of (i) 40,000 Homes Activated (= 40% of the number of Homes Passed as designed for Cohort 2) multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a) or (ii) 60,000 Homes Activated (= the effective number of Homes Activated in Cohort 2) minus 10,000 Homes Activated paid in Rental Charges (under the Rental Pricing Model) which already covers the maintenance cost (which is in this case equal to 50,000 Homes Activated)) multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a). Option (ii) is the highest.

For Cohort 2 the Recurring IRU Charges will be equal to 50,000 Homes Activated multiplied with the Recurring IRU Charge per Home Activated in accordance with article 3.2(a).

The relevant invoices will be sent in accordance with article 3.2 and 3.4.2 of this Annex 2.



## 4. The Rental Pricing Model

## 4.1 Rental Charges: Rates

The Rental Pricing Model (alias the model "per active line charge") is based on the following pricing elements and are set forth in Appendix 2: FTTH price list, and consists of:

- (a) a recurring wholesale ODF access charge as set out in article i (the "Recurring Wholesale ODF Access Charge"); and potentially
- (b) a recurring POP ring fiber charge as set out in article i (the "Recurring POP Ring Fiber Charge" and jointly with the Recurring Wholesale ODF Access Charge referred to as the "Rental Charges").

## i. Recurring Wholesale ODF Access Charge

- 4.1.1.1 The Recurring Wholesale ODF Access Charge is the monthly recurring access charge per Home Activated served by Operator for Fiber-to-the Home/Premises/Building network Services and spans from the FTU up to the Company ODF in the Central Pop.
- 4.1.1.2 The monthly Recurring Wholesale ODF Access Charge includes:
  - the rental of a P2P fiber pair between the FTU and the Company ODF in the Central PoP;
  - if the Access Point is not connected to the FTTx Network, the installation of the FTU and the Drop Cable for a standard situation (as defined in Annex 3 i.e. available and usable introduction duct or less than 8m drop cable length); and
  - recurring maintenance Charges of the FTTx Network.
- 4.1.1.3 For non-standard connectivity towards Access Points Company will provide Operator with a one-off quote that covers the extra costs induced by the connection of the ordered Home Activated to the FTTx Network. This one-off cost will be invoiced by Company to Operator.
- 4.1.1.4 The initial term per Wholesale ODF Access connection is 6 months, thereafter the connection can be terminated without prior notice by Operator, subject to the provisions of Access Point portability set out in Annex 3.

#### ii. Recurring POP Ring Fiber Charge

The Recurring POP Ring Fiber Charge is the recurring monthly charge per fiber between the Company ODF in the Central PoP and the Company ODF in the Area PoP ordered by Operator (being understood that the Recurring POP Ring Fiber Charge related to a splitting ratio of 1:32 and related splitter are included in the Recurring Wholesale ODF Access Charge as defined in article 4.1.2.2).



In the event the Operator desires a lower splitting ratio (e.g. 1:16), Operator will have to order additional POP ring fiber(s) and related splitter(s).

For the avoidance of doubt, Operator will at its sole discretion determine whether a non-standard splitting ratio is needed to carry broadband traffic from Access Points upon which the Rental Charges apply, given that Operator has purchased and activated IRU capacity under the IRU Pricing Model up to the 40% Uptake Commitment. If Operator would choose a splitting ratio of 1:16, one additional POP Ring Fiber needs to be ordered. If Operator would choose a splitting ratio of 1:8, three additional POP Ring Fibers need to be ordered.

## 4.2 Rental Charges: calculation and invoicing

- i. Company shall calculate the aggregate Rental Charges payable by Operator on a monthly basis over each separate Deployment Area on the basis of the number of Homes Activated for which a Service Order for Access has been submitted by Operator and with respect to which Parties have chosen to apply the Rental Pricing Model on the Measurement Date.
- ii. To the extent the Rental Pricing Model is applied to Operator's Uptake Commitment, the aggregate Rental Charges for a relevant month will be calculated on the basis of the following principles:
  - a. Prior to the expiry of sixty (60) months from the Delivery of a Deployment Area Company shall invoice Rental Charges equal to the Recurring Wholesale ODF Access Charges and Recurring POP Ring Fiber Charges per Home Activated multiplied with the number of Homes Activated as determined on the preceding Measurement Date;
  - b. As of the expiry of sixty (60) months from the Delivery of a Deployment Area and until the expiry of seventy-eight (78) months from the Delivery of a Deployment Area, Company shall invoice Rental Charges equal to the higher of:
    - i. the number of Homes Activated within such Deployment Area multiplied with the Recurring Wholesale ODF Access Charges and Recurring POP Ring Fiber Charges per Home Activated;

or

ii. [90% of the percentage of the relevant Uptake Commitment] of the number of Homes Passed as designed for such Deployment Area multiplied with the Recurring Wholesale ODF Access Charges and Recurring POP Ring Fiber Charges per Home Activated;



- c. As of the expiry of seventy-eight (78) months from the Delivery of a Deployment Area, Company shall invoice Rental Charges equal to the higher of:
  - i. the number of Homes Activated within such Deployment Area multiplied with the Recurring Wholesale ODF Access Charges and Recurring POP Ring Fiber Charges per Home Activated

or

- ii. [100% of the percentage of the relevant Uptake Commitment] of the number of Homes Passed as designed for such Deployment Area multiplied with the Recurring Wholesale ODF Access Charges and Recurring POP Ring Fiber Charges per Home Activated.
- iii. Company shall invoice the Rental Charges at the beginning of each month with respect to the ongoing month and will invoice any applicable one-off Charges as an addition to such monthly invoice. For the avoidance of any doubt, the Rental Charge per Home Activated will only be calculated on the Measurement Date following its activation and will only be payable by Operator as of the start of the month following its activation. Furthermore, Company will never reimburse any Rental Charge covering the period between the effective deactivation and the end of the invoiced month.
- iv. In the event Operator has subscribed to the IRU Pricing Model, the number of Homes Activated that will be invoiced under this Rental Pricing Model will be the difference between its committed IRU fraction and the effective total number of Homes Activated.



## 5. Ancillary Services

Besides the Charges covering the use of the FTTx network, some additional Services will be offered by Company to Operator. All those Ancillary Services are described in Annex 3.

As such additional Charges apply for the following categories of ancillary services:

- Colocation (Rackspace & power supply)
- SLA Services: Enhanced & Premium SLA
- Patching and Special Patching;
- Order Cancellation/Rescheduling
- QuoteExcess Costs (underground, façade & aerial)
- In-home Cabling
- FTU (Re)location
- Connection for U-addresses

Those Charges are to be taken into account irrespective of the selected Pricing Model by Operator and are listed in the Price List attached as Appendix 2 to this Annex 2.

## 5.1 <u>Non-Recurring Patching Charge</u>

- i. A one-off patching Charge will be charged by Company to Operator for the activation/deactivation of an Access Point (Home Activated) and for the activation/deactivation of a PoP ring fiber. For the avoidance of doubt, the Non-Recurring Patching Charge is included in the Recurring IRU Charge per Home Activated of the IRU Pricing Model
- ii. In the event the patching works are performed by Operator according to the provisions in Annex 3, no patching charges will be charged to operator.

#### 5.2 Co-location Charges

- i. Company will charge co-location Charges for the use of rack space in the Central PoP and/or Area PoP. There is no distinction in the different Charges between an Area PoP or a Central PoP, charges are based on the used rack space and the required power.
- ii. Operator may reserve rack spaces in Area PoP and/or Central PoP to guarantee its ability to provide Services through Company in certain Deployment Area's while not yet commercially active in said Deployment Area without hindrance to other operators' provision of Services in that Deployment Area.

## 5.3 Enhanced/Premium SLA for Repair

i. This Enhanced/Premium SLA is described in Annex 4 SLA and provides for a number of improved KPIs.



- ii. Repair time frames and MTTR are enhanced for the Access Points for which Operator has ordered a Enhanced/Premium SLA as described in Annex 4 SLA.
- iii. The Enhanced/Premium SLA option can be ordered per Access Point.

## 5.4 <u>Miscellaneous</u>

- Charge for pointless intervention (groundless intervention);
- Penalty for faulty patching in colocation room;
- Cancellation of order during delivery process or orders rescheduled upon Operator request;



## 6. Invoicing Formalities

- 6.1 Invoices shall be sent in electronic format to Operator on the e-mail address as will be provided by Operator.
- 6.2 Operator shall pay all invoices in full within 60 calendar days of the date of the invoice without any right of set-off provided that the invoice meets the requirements as set out in this article.
- 6.3 Invoices issued by Company shall be considered as irrevocably accepted if they are not contested within 60 calendar days after the invoice date. This term constitutes a contractual statute of limitation. An objection to an invoice will be considered by Company if it is made in writing delivered to the registered office of Company of by e-mail to the e-mail address as will be provided by Company. In the event of a dispute of an invoice by Operator, only disputed amounts can be withheld, the undisputed amounts must be paid according to the payment provisions as set out in this Annex 2.
- 6.4 In the event of failure to pay the invoices by their due date, the following shall apply automatically and without prior notice of default:
  - i. all amounts due are immediately payable regardless of the agreed payment terms; and
  - ii. such amounts shall accrue statutory interest in respect of late payment in commercial transactions (published by the Federal Public Service (FOD/SPF) Finances) from the date such payment is due until the date the outstanding amount is fully paid.
- 6.5 All judicial and extrajudicial fees and costs related to the collection of unpaid invoices, including reasonable attorney's fees, shall be for Operator's account. The extrajudicial costs shall amount to at least 15% of the amount due, with a minimum of EUR 200, without prejudice to Company's right to claim any excess amount from Operator in the event these costs are greater.
- 6.6 The default by a Subscriber or a Service Provider to pay fees vis-à-vis Operator do not give rise to an exemption and do not grant Operator the right to refuse or delay payment to Company.



# 7. Appendix 1: Pricing Model Form

Operator	(name) []
	(address) []
	(VAT) []
Pricing Model	[IRU Pricing Model [or] Rental Pricing Model]
Uptake Commitment	Uptake Rate of []%
Note: Solely for IRU Pricing Model	
[Non-Recurring IRU Charges]	Applicable Non-Recurring IRU Charges per Home Activated: EUR []
	Total Non-Recurring IRU Charges: EUR []
	Payment upon the Payment Date: EUR [] Payment upon the first anniversary of the Payment Date: EUR []
	Payment upon the second Payment Date: EUR []
	Payment upon the third Payment Date: EUR []
[Recurring IRU Charges]	r dyriterit dport tile tillia i dyriterit bate. Lort []
[Recarring into enarges]	
Note: Solely for Rental Pricing Model	
[Rental Charges]	
General remarks	
General remarks	
Signature Operator	(name) (capacity)
Signature Operator	
Signature Operator	
Signature Operator	
Signature Operator	(capacity)
Signature Operator	(capacity)  (name)
Signature Operator	(capacity)
Signature Operator  Countersignature Company for	(capacity)  (name)
	(capacity)  (name)
Countersignature Company for	(capacity)  (name)
Countersignature Company for	(capacity)  (name) (capacity)
Countersignature Company for	(capacity)  (name) (capacity)  (name)
Countersignature Company for	(capacity)  (name) (capacity)
Countersignature Company for	(capacity)  (name) (capacity)  (name)
Countersignature Company for	(capacity)  (name) (capacity)  (name)
Countersignature Company for	(capacity)  (name) (capacity)  (name)
Countersignature Company for	(capacity)  (name) (capacity)  (name) (capacity)
Countersignature Company for	(capacity)  (name) (capacity)  (name)



## 8. Appendix 2: Charges & Price List

This Appendix 2 includes Charges & Price Items that are applicable both under the Rental Pricing Model as well as under the IRU Model, unless specified otherwise.

#### 8.1 Definitions

For the purpose of this Annex 2, the following definitions shall apply (in addition to the definitions set forth in Annex 1 "Definitions and Interpretation"):

- Charge per Patching: (only for Rental Model): A one-off patching charge is applied for the activation or deactivation of an Access Point (Home Activated) and for the activation or deactivation of a PoP ring fiber. If the patching works are carried out by an Operator (Certified Technician Model), no patching charges will be invoiced to the Operator. For the avoidance of doubt, the Non-Recurring Patching Charge is included in the Non-Recurring IRU Charge per Home Activated of the IRU Pricing Model.
- **Special Patching Fee**: a one-off fee for an additional patch in the colocation room upon Operator's request for which Company will invoice the Operator for the costs incurred. This includes but is not limited to:
  - an additional patch on top of the already in IRU foreseen activation and deactivation patch;
  - to correct a faulty or unfounded patching in the colocation room (POP) due to reasons such as misinformation that leads to the need for Company to dispatch a technician to re/depatch the Customer's connection in the POP: e.g.
    - Operator providing incorrect information regarding the position of a patch;
    - o Operator assigning a non-existent position in the patch panel; and/or
    - Operator sending multiple patch/cease requests requiring several patch/depatch interventions.

The fee incurred shall be commensurate with the "Charge per Patching" outlined in the Rental Pricing Model. It is the intention of the Parties to minimize the necessity for special patches, jointly addressing the underlying root causes that precipitate such interventions.

- Connection for U-addresses: The Operator may request a quote to connect U-addresses, which are sites or locations that do not have a precise street number and require a reference address (U-address) based on Lambert coordinates to be connected. These addresses are typically used to connect mobile antennas, wind turbines, street cabinets, POPs, etc. or to allow some Operators to backhaul to locations other than the central POP (e.g., Manhole)
- Excess Aerial Costs Cable Meters above 50m: Aerial cable lengths above 50 meter will be charged at an extra meter cost.
- Excess Façade Costs Cable Meters above 15m: Façade cable lengths above 15 meter will be charged at an extra meter cost.



• Excess Underground Costs - Trenching meters above 8m: means the blended cost that will be charged for the excess Trenching Length above 8 meters, without an available or usable introduction duct or equivalent. It being understood that only the length above 8 meters will be invoiced.

In case of underground connections with road crossing, it should be understood that the Road Crossing Length (as defined below) will be deducted from the drop cable length before defining the extra meters to be charged to Operator. In case of underground connections with road crossing, it should be understood that the Road Crossing Length (as defined below) will be deducted from the drop cable length before defining the extra meters to be charged to Operator.

## For the purpose of this Charge:

- **Trenching Length** means the shortest distance between the home passing network and the nearest point of introduction of the habitable part of the Access Point to connect; and
- **Road Crossing Length** means the distance between the home passing network at one side of the street and the curb at the opposite side of the street where Company is authorized to use the public domain.
- Fee for pointless intervention or displacement (groundless intervention): Pointless intervention refers to any field intervention requested by Operator that appears to be unnecessary or unhelpful. Pointless interventions executed upon Operator's request will be charged to Operator.
- FTU Relocation or Removal: In case the Operator needs the fiber termination unit (FTU) after installation of the order to be removed or relocated to a new location, Operator can request the Company to relocate or remove the FTU. To determine the cost of relocating or removing the FTU, the Company will conduct a home survey to assess the costs occurred by the demand.
- In home Cabling in same room as nearest point of introduction: No additional charge will be applied if the Operator or the end-customer requires the installation of the Fiber Termination Unit (FTU) in a location different from what is outlined in the standard installation procedure (i.e. the nearest introduction point), but still in the same room as the nearest introduction point. FTU relocation or removal will not be charged if FTU is installed by UF at an inappropriate location. A decision tree will be provided to the HC partner to determine the most appropriate location for installing the Fiber Termination Unit (FTU) within the habitable part of the Access Point (living unit (LU)). This decision will depend on the existing situation, such as the presence of structured cabling (Star UTP cabling) and the available space to place the modem.
- In home Cabling towards other room as nearest point of introduction: If the Operator or the end-customer requires the installation of the Fiber Termination Unit (FTU) in a location different from what is outlined in the standard installation procedure (i.e. the nearest introduction point), going over multiple rooms, Operator will be charged a flat rate amount for the in home cabling. The flat rate amount shall cover all works required to install the FTU at the for the end-user most



appropriate location. It being understood that the nearest point of introduction refers to the exact location where the drop cable enters the habitable part of the Access Point (living unit). In such case, no additional charge will be applied by Company. The above is under the assumption that cable is glued, no gaine, no holes to be drilled.

- **First Point of No Return** (1st PoNR) means 7h00 on the Business Day of the scheduled execution of the Service Order (as set out further in the graph below).
- Late Change (Cancellation/Rescheduling) Fee means a fee for change (cancellation or rescheduling) imposed when Operator or its Customer requests the cancellation or rescheduling of a Service Order during the delivery process after (i.e. later than) the First Point of No Return. It being understood that:
  - If the cancellation/rescheduling occurs after (i.e. later than) the First Point of No Return and before the Second Point of No Return, the Operator will be invoiced the Late Change (Cancellation/Rescheduling) Fee;
  - If the cancellation occurs before the First Point of No Return, no change/cancellation/rescheduling fee will be charged.
- **Second Point of No Return** (2nd PoNR) means one (1) hour before the scheduled execution of the Service Order (as set out further in the graph below);
- Very Late Change (Cancellation/Rescheduling) Fee means a fee for change (cancellation or rescheduling) imposed when Operator or its Customer requests the cancellation or rescheduling of a Service Order during the delivery process after (i.e. later than) the Second Point of No Return. It being understood that:
  - If the cancellation/rescheduling occurs after (later than) the Second Point of No Return, the Operator will be invoiced the Very Late Change (Cancellation/Rescheduling) Fee;
  - In case of a Subscriber change/cancellation/rescheduling at the Customer Premises, Company will provide proof that the technician they have sent out to realise the home connection has really been on site at the Customer Premises; and
  - In case of a dispatched change/cancellation/rescheduling before arrival or underway, the technician can change destination without having been at the Customer's Premises and no proof is needed.

As Company has only morning (AM), noon (PM) and full day (FD) slots, a cancellation/rescheduling after 7AM the Business Day of execution for an AM and FD slot - scheduled start at 8AM - is automatically a Very Late Change (Cancellation/Rescheduling).





- **Initial Price List**: the Price List initially set forth in the Appendix 2 "Charges under Rental Pricing Model and Price List" of Annex 2 to the Reference Offer;
- **Price Items**: the items and associated Charges for access, products or services listed in the Price List.
- Price List: the list of Charges for services performed by Company featuring this Appendix 2 "Charges under Rental Pricing Model and Price List" of Annex 2 to the Reference Offer, as may be reviewed or amended from time to time in accordance with the provisions of the Reference Offer;
- Quotation fee: means the fee that will be invoiced by Company to Operator for certain orders where Operator may want to know the estimated additional installation cost beforehand and subject to the conditions below. This includes (but is not limited to) situations, e.g. where the trenching for the drop cable is expected to largely exceed 8 meters or in situations where it is not clear whether ducts are available. In such cases, Operator may request a quote to Company. It being understood that the conditions below must be taken into account:
  - Upon the request for a quote, Company will request a technician to do an onsite visit at the Premises to estimate the costs of the home connection and possibly even determine the most appropriate location of the FTU inside the home or office for the end-user;
  - The quote will outline the additional cost (i.e. extra cost above 8m trenching, 15m façade or 50m aerial) for connection of the home and including the extra internal cabling (e.g. the lumpsum fee for the other room than the nearest introduction point as set out below); and
  - The quote should be requested before the Service Order is placed and is binding for Company towards Operator, ensuring transparency and clarity regarding any additional costs for the home connection.

In such case a Quotation Fee will be invoiced by Company to Customer.

• **Revised Price List**: the latest version of the Price List as revised or amended, with the latest Revised Price List being attached to this Annex 2 to the Reference Offer;

## 8.2 Initial & Revised Pices List

#### **Initial Price List**

The Charges outlined in this Initial Price List represent the initial rates applicable from the inception of the Reference Offer in 2021.

Since the effective date of the initial Reference Offer, these Charges have undergone periodic price reviews and annual indexation. Consequently, the prices listed in the Initial Price List serve solely as a baseline for computing price revisions and do not reflect the current Charges applicable to the Operator. The actual Charges applicable to the Operator, including the most recent rates for each Price Item, are detailed in the Revised Price List.



All fees are exclusive of VAT and are applicable solely to Fiber-To-The-Home/Premises/Building network Services.



## Initial Price List - 1st of July 2021 4

1. Recurring Commercial Agreement	Unit	Monthly Fee	One-off Fee
Access Point Connection (*)	Per Home Activated		Incl.
Fiber Connection Access Point - Area POP	Per Home Activated		
Uptake commitment below 10%		€ 19,50	
Uptake commitment 10%		€ 18,80	
Uptake commitment 15%		€ 18,40	
Uptake commitment 20% or higher		€ 18,00	
Fiber Connection Access Point - Central PoP (**)	Per Home Activated		
Uptake commitment below 10%		€ 23,00	
Uptake commitment 10%		€ 22,30	
Uptake commitment 15%		€ 21,90	
Uptake commitment 20% or higher		€ 21,50	

<sup>(\*)</sup> included for standard connection (existing usable introduction duct or installation of 350€ for drop cable)

Unit		Monthly Fee	One-off Fee
Per Home Activated		€ 3,50	
Per fiber		€ 128,00	-
Per splitter		-	€ 200,00
Unit		Monthly Fee	One-off Fee
Per unit		€ 450	€ 5.000
Per unit		€ 200	-
Per unit		€ 50	-
Per unit		€100	-
Per unit		€ 50	€ 1.000
Per unit		€10	-
	Per Home Activated Per fiber Per splitter  Unit Per unit	Per Home Activated Per fiber Per splitter  Unit Per unit	Per Home Activated       € 3,50         Per fiber       € 128,00         Per splitter       -         Unit       Monthly Fee         Per unit       € 450         Per unit       € 200         Per unit       € 50         Per unit       € 100         Per unit       € 50

<sup>(\*)</sup> reservation up to a maximum of 12 months

4. Maintenance	Unit	Monthly Fee	One-off Fee
Recurrent Monthly Maintenance of the network	Per Home Passed	incl.	Incl.
5. Service Level Agreement (SLA)	Unit	Monthly Fee	One-off Fee
Basic SLA		incl.	incl.

5. Service Level Agreement (SLA)	Unit
Basic SLA	
Enhanced SLA (6/7)	add-on to Recurring Access Charge
Premium SLA (7/7)	add-on to Recurring Access Charge

6. Ancilary fees	Unit
Charge per patching (in POPs, activation/deactivation)	Per Premise & per POP ring fiber
Fee for pointless intervention or displacement	
(groundless intervention)	Per unit
Fee for unfounded or faulty patching in the colocation	
room	Per unit
Cancellation during roll-out (*)	Per unit
Orders rescheduled upon Operator's request (*)	Per Unit

Monthly Fee
€ 0,00
-
-

€ 5,00 € 9,00

One-off Fee
Note⁵
€ 25,00
£ 50.00
€ 50,00
€ 50,00
€ 350,00
€ 50,00

<sup>(\*\*)</sup> Valid for Splitting ratio 1:32. If splitting ratio 1:16, one additional POP Ring fiber must be ordered, and 3 additional POP ring fibers must be ordered for splitting ratio of 1:8

 $<sup>^4</sup>$  Prices valid till December 31st, 2021, indexation will be applied as of January 1st, 2022.  $^5$  Pricing subject to change in function of actual rates applied by suppliers.



## **Revised Price List (most recent version)**

The Charges in this price list are applicable as from 1st of January 2025.

All fees are without VAT and only valid for Fiber-To-The-Home/Premises/Building network Services

The Charges in the Revised Price List are subject to price review and indexation in accordance with the provisions of article 15 of the Reference Offer.



# Revised Price List, i.e. Updated Charges and Price List (Revised version, effective date 1st of July 2024) \*\*

All fees are without VAT and only valid for dense Fiber-To-The-Home/Premises/Building network Services Fees are indexed as per contractual conditions

1. Recurring Commercial Agreement	Unit
Access Point Connection (*)	Per Home Activated
Fiber Connection Access Point - Area POP	Per Home Activated
Uptake commitment below 10%	
Uptake commitment 10%	
Uptake commitment 15%	
Uptake commitment 20% or higher	
Fiber Connection Access Point - Central PoP (**)	Per Home Activated
Uptake commitment below 10%	
Uptake commitment 10%	
Uptake commitment 15%	
Uptake commitment 20% or higher	
(*) included for standard connection (existing usable introduction	n duct or installation of 350€ for drop cable)

Monthly fee	0
€ 20.39	
€ 19.66	
€ 19.24	
€ 18.82	
€ 24.05	
€ 23.32	
€ 22.90	
€ 22.48	

Index YoY

One-off fee
Incl.

(\*\*) Valid for Splitting ratio 1:32. If splitting ratio 1:16, one additional POP Ring fiber must be ordered, and 3 additional POP ring fibers must be ordered for splitting ratio of 1:8

Per unit

Per Home Activated

OSE BACKDOTTE KITTE	Fei Home Activated
Use Backbone Ring other Splitting Ratio	Per fiber
Per Additional Splitter	Per splitter
3. Central & Area PoP service order	Unit
Initial set-up Set-up 20 HE rackspace (without power)	Per unit
Additional rackspace per 20 HE	Per unit
DC power supply per 500 W	Per unit
Rackspace Reservation Cost (*)	Per unit
Initial set-up Set-up 111 rackspace (without power)	Per unit

€ 3.66	
€ 133.85	
-	
Monthly fee	

-
€ 209.14
One-off fee
€ 5,228.39

(\*) reservation up to a maximum of 12 months

Use Backbone Ring

DC power supply per U

4. Maintenance	Unit
Recurrent Monthly Maintenance of the network	Per Home Passed

Monthly fee	
incl.	

€ 10.46

€ 209.14 € 52.28 € 104.57 € 52.28

One-off fee
Incl.

€ 1,045.68

5. Service Level Agreement (SLA)	Unit
Basic SLA	
Enhanced SLA (6/7)	add-on to Recurring Access Charge
Premium SLA (7/7)	add-on to Recurring Access Charge

	Monthly fee	
	incl.	
Г	€ 5.23	
Г	€ 9.41	

One-off fee
incl.
-

6. Ancilary fees	Unit
Charge per Patching	per premise & per pop ring fiber
(Special) Patching Fee	Per unit
Order Cancellation/Rescheduling upon Operator's/Customer's Request after (later	
than) the 1st Point of No Return (1st PoNR) (in fact between the 1st and the 2nd	
Point of No Return - see below).	
- aka LATE CHANGE/CANCELLATION/RESCHEDULING	Per Unit
Order Cancellation/Rescheduling upon Operator's/Customer's Request after (later	
than) the 1st Point of No Return (1st PoNR) (in fact between the 1st and the 2nd	
Point of No Return - see below).	
- aka LATE CHANGE/CANCELLATION/RESCHEDULING	Per unit
Quote	Per unit
Excess Underground Costs - Trenching meters above 8m	
	Per m
Excesss Façade Costs - Cable Meters above 15m	Per m
Excesss Aerial Costs - Cable Meters above 50m	Per m
Inhome Cabling in same room as nearest point of introduction	Per unit
Inhome Cabling towards other room as nearest point of introduction	
FTU Relocation or Removal	Per intervention
Connection for U-addresses	Per meter
(*) will be calculated based on cost incurred by IV	

Mo	nthly	/ fee	
	-		
	-		

One-off fee
€ 15.00
€ 15.00
€ 51.00
€ 108.00
€ 104.57
€ 30.00
€ 4.62
€ 2.62
-
Flat rate amoun
60,00€
€ 164.57
Quote based

<sup>(\*)</sup> will be calculated based on cost incurred by JV

<sup>(\*\*)</sup> provisional rates applied pending a ruling from BIPT following their current analysis on HC costs, the outcome of which is expect by 3Q2024



# Charges and Price List (Effective date 1st of January 2025) \*\*

All fees are without VAT and only valid for dense Fiber-To-The-Home/Premises/Building network Services Fees are indexed as per contractual conditions

Index YoY 1.5%

1. Recurring Commercial Agreement	Unit
Access Point Connection (*)	Per Home Activated
Fiber Connection Access Point - Area POP	Per Home Activated
Uptake commitment below 10%	
Uptake commitment 10%	
Uptake commitment 15%	
Uptake commitment 20% or higher	
Fiber Connection Access Point - Central PoP (**)	Per Home Activated
Uptake commitment below 10%	
Uptake commitment 10%	
Uptake commitment 15%	
Uptake commitment 20% or higher	
(*) included for standard connection (existing usable introduction du	

Monthly fee	One-off f
	Incl.
€ 20.70	
€ 19.95	
€ 19.53	
€ 19.10	
€ 24.41	
€ 23.67	
€ 23.24	
€ 22.82	
·	<del></del>

(\*\*) Valid for Splitting ratio 1:32. If splitting ratio 1:16, one additional POP Ring fiber must be ordered, and 3 additional POP ring fibers must be ordered for splitting ratio of 1:8

Per Home Activated

Use Backbone Ring other Splitting Ratio	Per fiber	
Per Additional Splitter	Per splitter	
3. Central & Area PoP service order	Unit	
Initial set-up Set-up 20 HE rackspace (without power)	Per unit	
Additional rackspace per 20 HE	Per unit	
DC power supply per 500 W	Per unit	
Rackspace Reservation Cost (*)	Per unit	
Initial set-up Set-up 1U rackspace (without power)	Per unit	
DC navior cumply nor II	D 14	

Monthly fee	One-off f
€ 3.71	
€ 135.85	-
	€ 212.2

3. Central & Area PoP service order	Unit	
Initial set-up Set-up 20 HE rackspace (without power)	Per unit	
Additional rackspace per 20 HE	Per unit	
DC power supply per 500 W	Per unit	
Rackspace Reservation Cost (*)	Per unit	
Initial set-up Set-up 1U rackspace (without power)	Per unit	
DC power supply per U	Per unit	
(*) reservation up to a maximum of 12 months		

Monthly fee	One-off fee
€ 477.61	€ 5,306.82
€ 212.27	-
€ 53.07	-
€ 106.14	
€ 53.07	€ 1,061.36
€ 10.61	-

Monthly fee	One-c
incl.	In

5. Service Level Agreement (SLA)	Unit
Basic SLA	
Enhanced SLA (6/7)	add-on to Recurring Access Charge
Premium SLA (7/7)	add-on to Recurring Access Charge

Monthly fee	One-
incl.	ir
€ 5.31	
€ 9.55	

6. Ancilary fees	Unit
Charge per Patching	per premise & per pop ring fiber
(Special) Patching Fee	Per unit
Order Cancellation/Rescheduling upon Operator's/Customer's Request after (later	
than) the 1st Point of No Return (1st PoNR) (in fact between the 1st and the 2nd	
Point of No Return - see below).	
- aka LATE CHANGE/CANCELLATION/RESCHEDULING	Per Unit
Order Cancellation/Rescheduling upon Operator's/Customer's Request after (later	
than) the 1st Point of No Return (1st PoNR) (in fact between the 1st and the 2nd	
Point of No Return - see below).	
- aka LATE CHANGE/CANCELLATION/RESCHEDULING	Per unit
Quote	Per unit
Excess Underground Costs - Trenching meters above 8m	
	Per m
Excesss Façade Costs - Cable Meters above 15m	Per m
Excesss Aerial Costs - Cable Meters above 50m	Per m
Inhome Cabling in same room as nearest point of introduction	Per unit
Inhome Cabling towards other room as nearest point of introduction	
FTU Relocation or Removal	Per intervention
Connection for U-addresses	Per meter
(*) will be calculated based as past incurred by IV	

Nonthly fee	One-off fee
-	€ 15.23
-	€ 15.23
	€ 51.77
	€ 109.62
	€ 106.14
	€ 30.45
	€ 4.69
	€ 2.66
	-
	Flat rate amo
	60,90 €
	€ 167.04
	Quote base

Use Backbone Ring

<sup>(\*)</sup> will be calculated based on cost incurred by JV

<sup>(\*\*)</sup> provisional rates applied pending a ruling from BIPT following their current analysis on HC costs, the outcome of which is expect by [date to be confirmed]